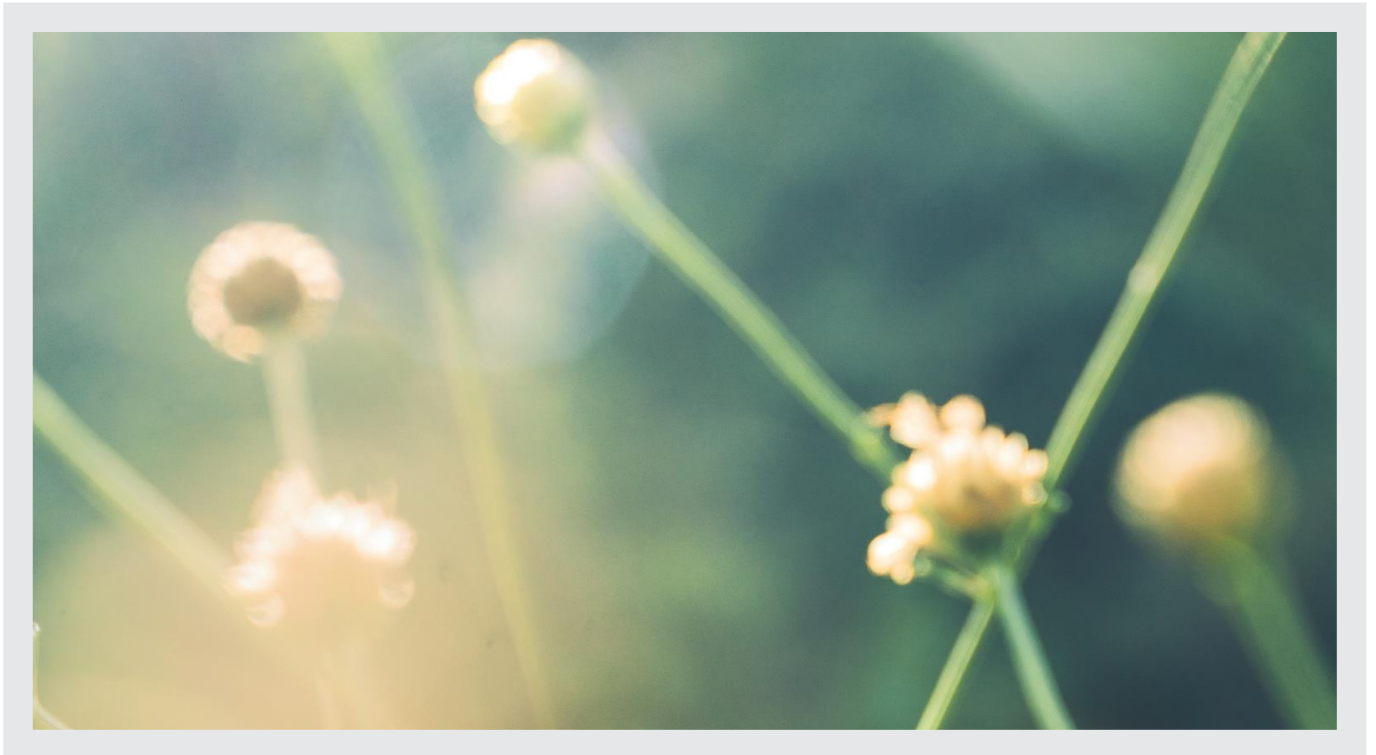


# Single Asset Strategies (Fixed Income)

Fixed income exposure with a disciplined investment process



Targeted  
Exposure



Strategy  
Driven



ESG Factor  
driven



Fixed Income

We believe it's impossible to consistently and accurately predict market movements or fluctuations, so we believe playing the long game - by investing and staying invested - is the best way to ensure you don't miss out. We also believe every investment portfolio should be managed to a long-term investment plan aligned with the investor's objectives and tolerance for risk and that diversification is a key concept in order to achieve these.

Our single asset strategy (SAS) solutions provide targeted exposure to a range of global or local opportunities in equity or fixed income markets. Enabling you to delegate the management of your investment portfolio to a professional investment manager, thus freeing you from the day-to-day burden of portfolio management which may deserve more time and attention than you are able to commit.

This is achieved using carefully constructed, portfolios of equity or bond allocations across a variety of strategies.<sup>1</sup>

These specialised portfolios are underpinned by institutional quality research and risk management. Undertaken by our teams of investment professionals located around the world, we provide a highly liquid, professionally managed, active investment portfolio.

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<sup>1</sup>Investments take into consideration your stated investment objectives, willingness and ability to bear loss and your knowledge and understanding of products to ensure that they are suitable for you.

## Fixed Income Solutions: A clear and disciplined framework

Our Fixed Income strategies cover the full spectrum of geographic exposure from global developed markets to specific emerging markets. These solutions aim to deliver regular income streams through a disciplined investment process that benefits from local investment expertise.

The solutions are built on a consistent and disciplined investment approach which exploits inefficiencies within fixed income markets and manages risk. We believe inefficiencies provide multiple alpha sources that include duration, shape of the yield curve, credit selection and sub-asset classes relative allocation among others.

Our team of experts use various tools to regulate portfolio risk and continuously monitor and manage these. This active management combined with fundamental and in-depth research focusing on macroeconomic trends, company fundamentals and valuation assessment aims to deliver excess returns over the long run.

### ESG

We integrate Environmental, Social and Governance (ESG) analysis as an essential component of our investment due diligence, whether we are evaluating a company's equity or its credit.

### Portfolio construction

Our lead portfolio managers spearhead the investment process that consists of four steps: Risk calibration; opportunity assessment, portfolio construction and risk monitoring.

A combination of top down and bottom up investment process supported by in-house credit research provides a robust framework to capture expanding fixed income opportunities. Portfolio Managers can then assess the best investment opportunities across developed and emerging markets issuers, investment grade and high yield credits, global rates, G10 and Emerging Market currencies. Thus providing value add to fixed income portfolios.

Fixed income solutions have a minimum time horizon of 2-4 years across the various offerings.

### Tailored for you

Our specialists can construct and actively manage a portfolio comprised of different strategies. This incorporates both a strategic and tactical asset allocation. The strategies can be used within a wider portfolio to support a particular conviction or to create your individual SAA using a selection of various strategies. We additionally provide a tailored mandate of mandates or a single mandate which can include a clients own investment restrictions.<sup>1</sup>

## Strategy



Security  
Selection



Disciplined  
rebalancing

## Asset fulfillment



Single Line  
Securities



ESG  
Integration

Strategies can have up to 10% in ETFs/Funds.\*

## Fixed income strategies available

1. Global FI short Term Investment Grade
2. Floating rate note Mandate
3. Global FI Investment Grade
4. Global Fixed Income Freestyle
5. Global Fixed Income High Yield
6. Emerging Markets FI Investment Grade
7. Emerging Markets FI Income Freestyle (EM)
8. EM and DM High Income
9. Sukuk

<sup>1</sup>Subject to certain conditions. Bespoke mandates available upon request and dependent on minimum size requirements.

\*These parameters reflect our current screening criteria and can be subject to changes in the future without prior notice

**Speak to your Relationship Manager or your Investment Counsellor today to see how a SAS portfolio could benefit you.**

**Risk disclosures**

This document is not intended to be read on its own. It must be read in conjunction with the pitchbook and other relevant documents before investors make (an) investment decision(s). Please request the pitchbook and other relevant documents if you do not already have them.

The following important points should be considered before investing. All investments should also be considered in light of your current strategy and your long-term objectives. A full list of risks is included in the pitchbook.

The list of risks is not exhaustive and includes: investment risk, emerging market risks, currency risk, interest rate risk, liquidity risk and passive Investment risk.

**Important notice**

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